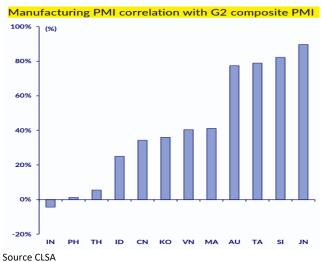
## Global regions, markets & sectors - Earnings growth and revisions

Exhibit 78: MSCI global regions, markets and sectors - Earnings growth and revisions (sorted by 1M earnings revisions)

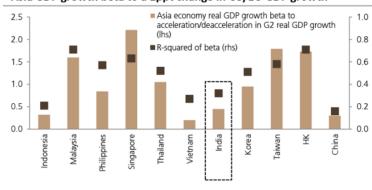
Regions/	Current				1M	revision (2	4F)	3M	revision (2	4F)	Since 2024 revision (24F)		
Markets		Earnings g	rowth (%)		Earnings	Sales	Margin	Earnings	Sales	Margin	Earnings	Sales	Margin
(inc fin)	22A	23F	24F	25F	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
AC World	7.9	(0.9)	7.0	11.5	0.0	(0.1)	0.1	(1.0)	(0.5)	(0.4)	(1.0)	(0.5)	(0.4)
DM	8.1	(0.2)	5.6	10.8	0.1	(0.1)	0.1	(0.9)	(0.4)	(0.4)	(0.9)	(0.4)	(0.4)
EM	7.2	(4.9)	16.6	15.6	(0.4)	(0.3)	0.2	(1.6)	(1.1)	(0.4)	(1.6)	(1.1)	(0.4)
Key regions													
Japan	4.5	11.5	8.4	7.8	2.0	0.1	(0.0)	3.5	0.4	0.2	3.5	0.4	0.2
S&P 500	8.0	(0.1)	9.9	13.1	0.1	(0.2)	0.3	(0.5)	(0.4)	0.4	(0.5)	(0.4)	0.4
APxJ	1.8	(3.2)	16.8	14.6	(0.6)	(0.3)	0.3	(2.3)	(1.1)	(0.5)	(2.3)	(1.1)	(0.5)
AC Europe	19.8	(2.7)	0.5	8.0	(0.6)	(0.4)	(0.0)	(3.1)	(1.2)	(1.6)	(3.1)	(1.2)	(1.6)
AsiaxJ	(1.5)	(1.3)	20.5	16.8	(0.6)	(0.4)	0.3	(2.5)	(1.3)	(0.3)	(2.5)	(1.3)	(0.3)
Latam	25.1	(12.2)	0.9	7.2	(1.4)	(0.3)	0.5	0.1	(0.7)	0.5	0.1	(0.7)	0.5

Asian markets													
Korea	(15.3)	(40.8)	78.2	27.2	0.9	(0.3)	0.9	(2.9)	(1.8)	(1.1)	(2.9)	(1.8)	(1.1)
Philippines	23.0	23.7	11.1	10.5	0.9	(0.8)	1.4	1.5	0.2	0.6	1.5	0.2	0.6
Indonesia	32.7	(24.2)	92.6	10.5	0.5	(0.7)	(0.0)	0.4	(1.4)	0.9	0.4	(1.4)	0.9
Singapore	34.3	33.8	1.6	5.8	0.3	1.6	0.4	0.4	0.9	1.8	0.4	0.9	1.8
Taiwan	(1.3)	(23.3)	20.4	20.7	0.3	0.0	0.1	(0.6)	(0.2)	(0.1)	(0.6)	(0.2)	(0.1)
India	7.0	28.9	14.0	14.8	0.2	0.1	0.3	1.1	(0.4)	1.6	1.1	(0.4)	1.6
Thailand	4.6	6.1	12.1	14.6	(0.9)	(0.3)	(0.1)	(3.2)	(0.7)	0.5	(3.2)	(0.7)	0.5
Malaysia	13.4	6.1	12.4	7.8	(1.0)	1.1	(1.5)	(1.2)	1.2	(1.7)	(1.2)	1.2	(1.7)
China	4.3	14.8	9.4	14.6	(1.1)	(0.7)	(0.1)	(3.8)	(1.8)	(1.1)	(3.8)	(1.8)	(1.1)
China A	5.2	6.2	16.8	15.8	(2.7)	(0.9)	(0.6)	(5.1)	(1.8)	(1.6)	(5.1)	(1.8)	(1.6)
Hong Kong	(26.6)	25.7	12.7	9.5	(7.0)	(2.0)	1.2	(9.0)	(3.5)	2.1	(9.0)	(3.5)	2.1

Source Jefferies

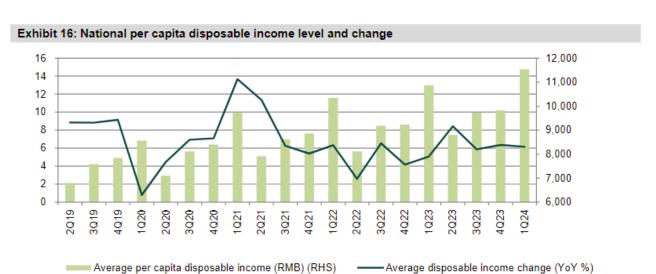


## Asia GDP growth beta to a 1ppt change in US/EU GDP growth



Source: UBS estimates. G2 = US & EU. Note: We interpret the low betas and low explanatory power of the betas for China, India and Indonesia as consistent with the limited influence of the volume of US/EU demand on those economies' growth rates. Betas calculated over 2000-219.

## **CHINA**



Source(s): NBS, ABCI Securities

## China Non-Manufacturing (Services ) PMI

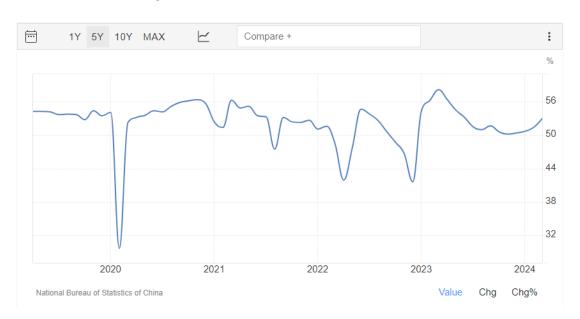
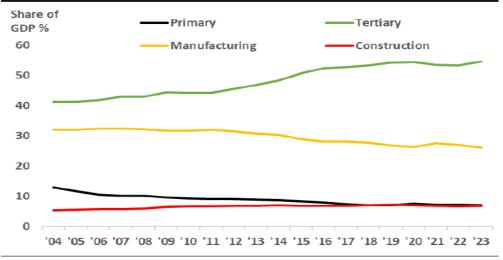
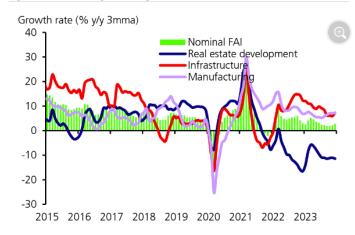


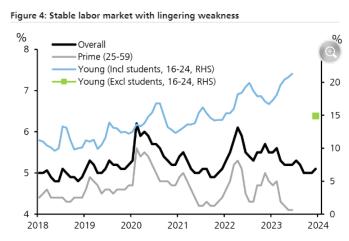
Fig 5: Manufacturing Accounted for 26% of China's GDP in 2023, While Services Made Up 55%



Source: CEIC

Figure 6: Overall FAI growth edged up in December and Q4





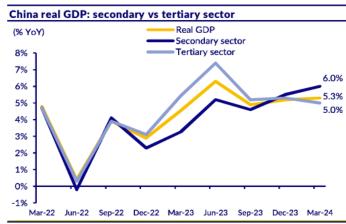
Source: CEIC, UBS estimates

Fig 7: New (-0.3%) and Secondary (-0.5%) Home Prices Continued to Fall MoM in March



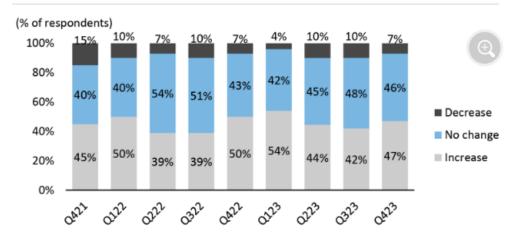
Source: CEIC

Source: CEIC, UBS estimates



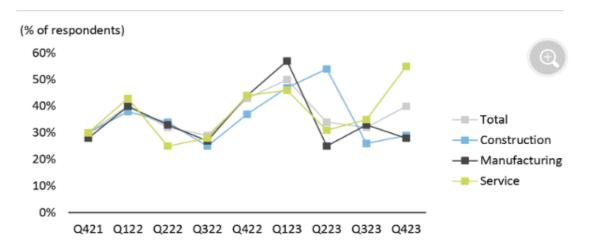
Source: CLSA, CEIC

Figure 9: How do you expect staff hiring to change in the next quarter vs this one?

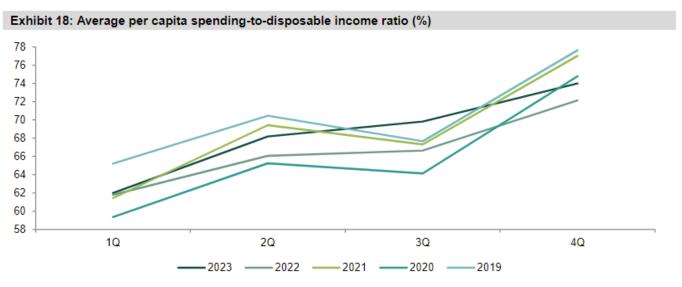


Source: UBS Evidence Lab (> Access Dataset)

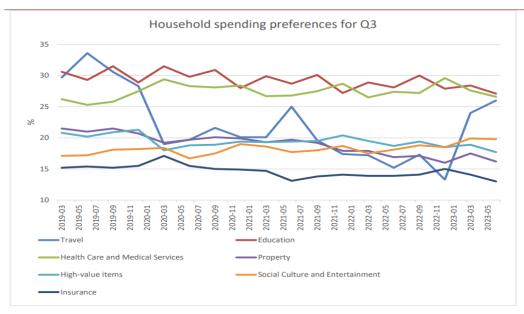
Figure 10: Expected net change in staff hiring next quarter, QoQ



Source: UBS Evidence Lab (> Access Dataset). Note: Net change = %increased - %decreased

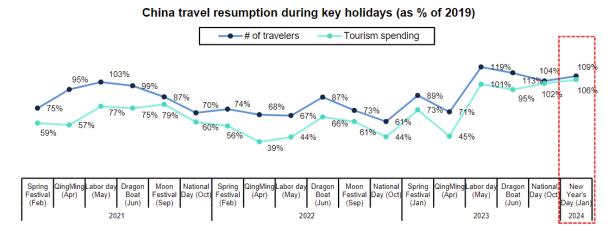


Source(s): NBS, ABCI Securities



Source: PBOC, EBSI

EXHIBIT 13: On New Year's Day, domestic traveler number and tourism spending were 9% and 6% above 2019 levels, respectively



Source: Ministry of Culture and Tourism, Bernstein analysis

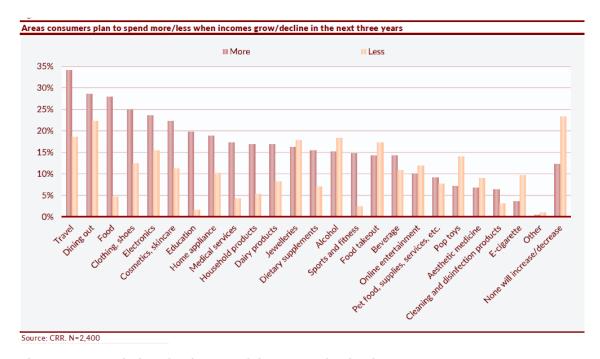
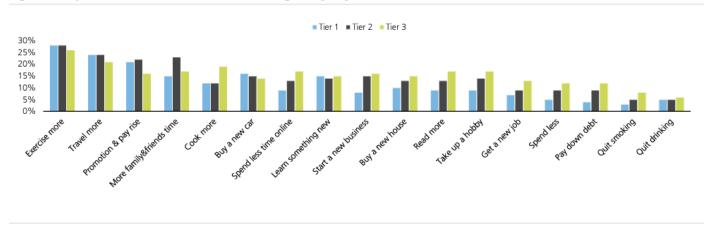


Figure 2: Top resolutions for the Year of the Dragon, by city tier

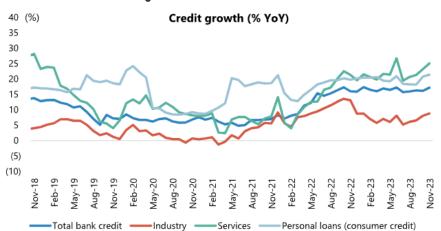


Source: UBS Evidence Lab

## <u>INDIA</u>

We had been seeing a steady recovery in India and little impact from global slowdown

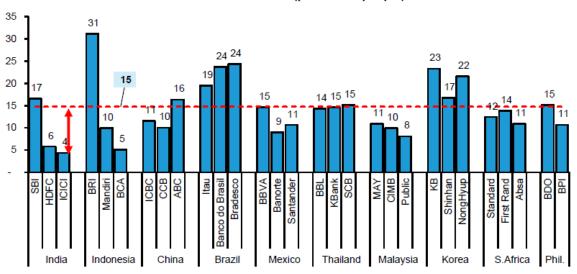
Exhibit 34 - Sectoral credit growth trends



Industry credit demand has seen some uptick

Source: RBI, Jefferies

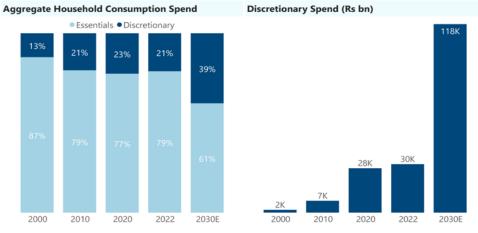
## Number of branches (per million people)



Source Bernstein

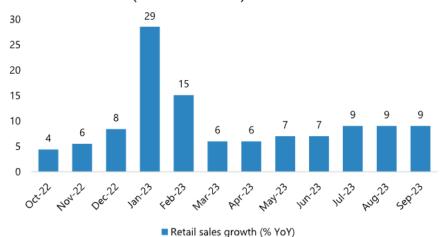
## Discretionary vs Essential Spend

We see a significant inflection in consumer discretionary spends ahead



Source: National Family Health Survey, IndiaDataHub, Macquarie Research, January 2024

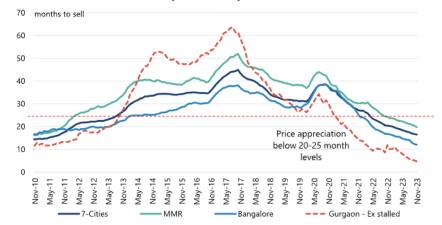
Exhibit 22 - Retail sales (malls + main street) YoY



Broader retail sales growth in urban India at 9% YoY

Source: Retailers Association of India, Jefferies

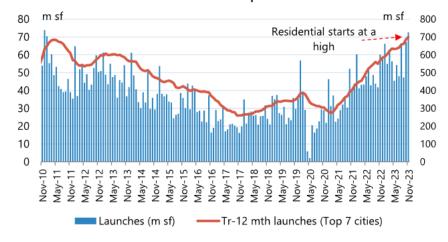
Exhibit 30 - Residential inventory trend in key cities



Residential inventory levels near ~12 year lows and significant price increases visible

Source: Propequity, Jefferies

Exhibit 32 - New residential launch trend in Top-7 cities



Residential new launches at a peak, +21% YoY in Nov'23

Source: Propequity, Jefferies



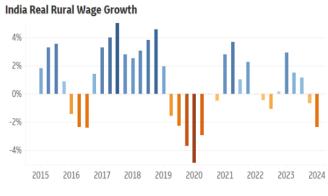
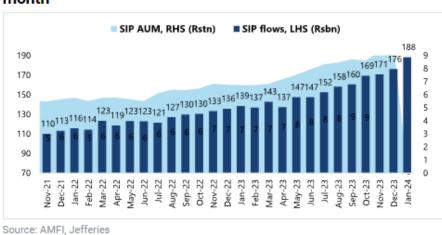
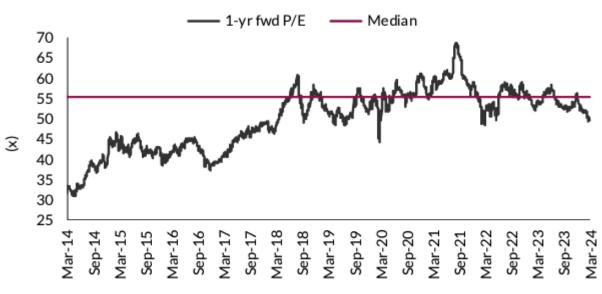


Exhibit 3 - SIPs lead with 7% MoM growth at Rs188bn per month



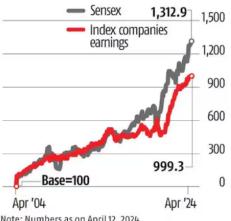
Note: Numbers as on April 12, 2024 Sources: BSE, Business Standard calculation Compiled by BS Research Bureau

Exhibit 4: FMCG Sector 1-year forward P/E chart



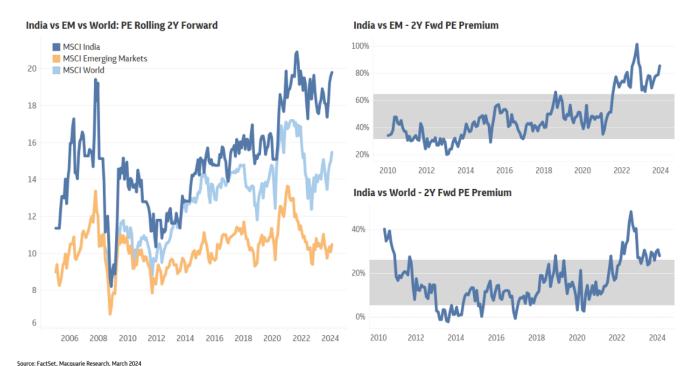
Source: Bloomberg, Axis Capital

SENSEX CRUISING AHEAD



# India versus World and Emerging Markets

India's 2Y forward PE on consensus at 20x versus EM 10.5x, World 15.5x, US 18.5x; premium to EM has expanded to ~90% or approximately two times the average since '10.

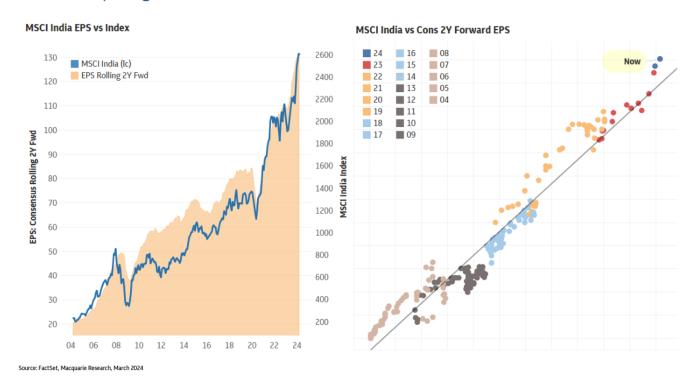


# Can India's rich valuation be justified?

MACQUARIE

(3) MXIN vs Rolling 2Y Fwd EPS

Strong correlation between consensus rolling two-year forward EPS estimates and MSCI India; MXIN Index pricing in ~20%+ 2Y EPS CAGR based on the framework below.



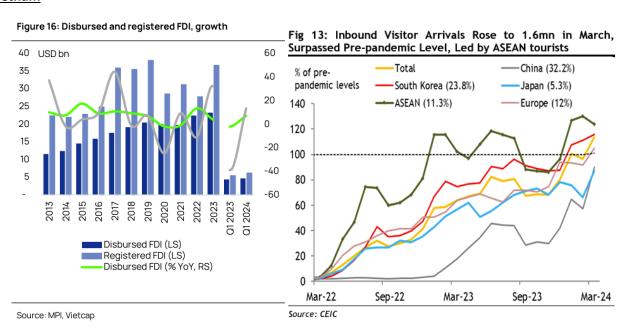
## **ASEAN**

Figure 10: Vietnam's PMI vs other ASEAN countries

	Apr- 23	May -23	Jun -23	Jul- 23	Aug -23	Sep -23	Oct -23	Nov -23	Dec -23	Jan- 24	Feb- 24	Mar -24
Vietnam	46.7	45.3	46.2	48.7	50.5	49.7	49.6	47.3	48.9	50.3	50.4	49.9
Philippines	51.4	52.2	50.9	51.9	49.7	50.6	52.4	52.7	51.5	50.9	51.0	50.9
Myanmar	57.4	53.0	50.4	51.1	53.0	50.1	49.0	48.1	42.9	44.3	46.7	48.3
Singapore	51.9	51.2	52.7	48.5	N/A	47.3	48.6	51.7	52.0	N/A	N/A	N/A
Thailand	60.4	58.2	53.2	50.7	48.9	47.8	47.5	47.6	45.1	46.7	45.3	49.1
Indonesia	52.7	50.3	52.5	53.3	53.9	52.3	51.5	51.7	52.2	52.9	52.7	54.2
Malaysia	48.8	47.8	47.7	47.8	47.8	46.8	46.8	47.9	47.9	49.0	49.5	48.4
ASEAN	52.7	51.1	51.0	50,8	51.0	49.6	49.6	50.0	49.7	50.3	50.4	51.5

Source: S&P Global, Vietcap compilation

## **Vietnam**



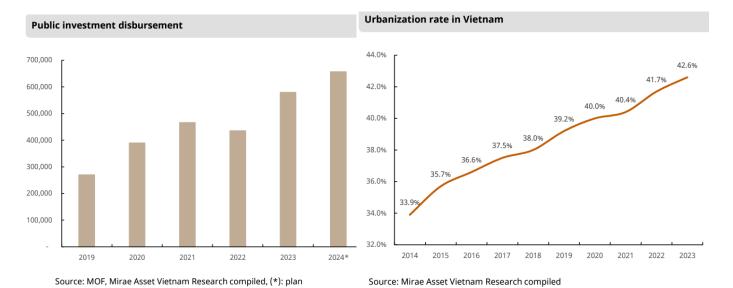
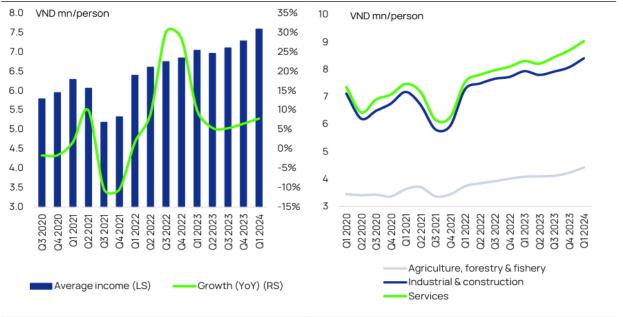


Figure 7: Monthly average income & growth

Figure 8: Monthly average income by sector



Source: GSO, Vietcap

Source: GSO, Vietcap

#### Figure 11: Retail sales, YoY

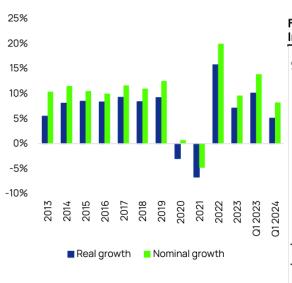
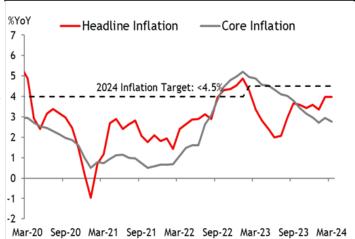


Fig 9: Headline Inflation (+4.0%) Remained Steady While Core Inflation (+2.8%) Cooled Slightly in March



Source: GSO, Vietcap

Figure 35: VN-Index trailing P/BV since end-2014

Figure 34: VN-Index consensus 12M Fwd P/E since end-2014





Source: Bloomberg, Vietcap

Source: Bloomberg, Vietcap

Source: CEIC

## **INDONESIA**

Fig 10: Average Monthly Wage Jumped by +12.2% in Aug 2022, the Fastest Pace Since Feb 2017

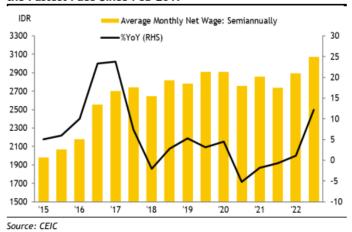


Fig 1: Mar Headline CPI (+3.0%) Rose for 3<sup>rd</sup> Straight Month With the Steepest Pace in 7 Months, Core CPI Nudged Up to 1.8%

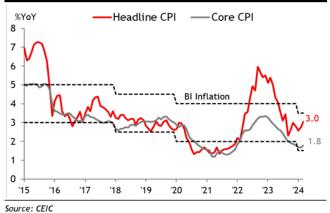
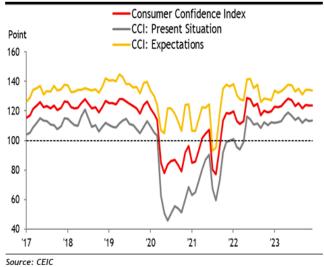


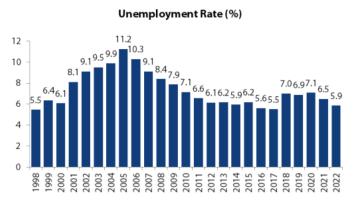
Fig 3: 4Q Domestic Investment Realization Jumped by 29.4% YoY with Higher Investment in Secondary & Tertiary Sectors

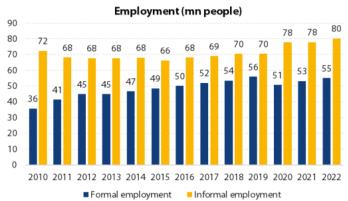


Fig 7: Consumer Confidence Index (123.8) Edged Up Marginally in Dec



## FIGURE 16. LABOR DATA SHOWS FURTHER IMPROVEMENT IN EMPLOYMENT



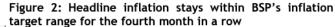


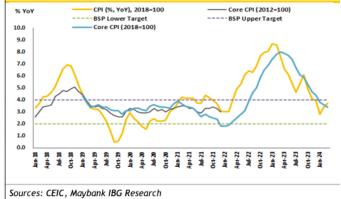
## FIGURE 10. JCI'S FORWARD CONSENSUS PE BAND



Source: Bloomberg, Mandiri Sekuritas

## **PHILIPPINES**





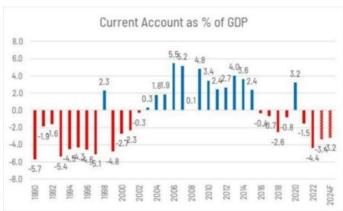
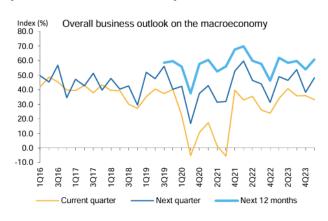
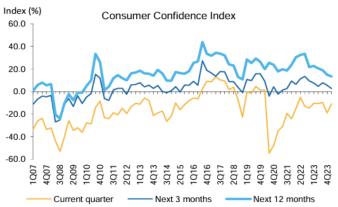


Figure 14 - Businesses, on the other hand, are more optimistic about the next quarter and 12 months



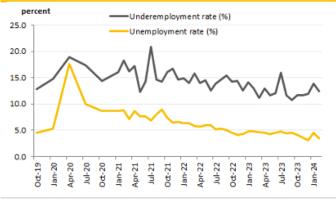
Source: BSP, Macquarie Research, April 2024

Figure 3 - Consumer outlook for the next quarter and 12 months continued to weaken...



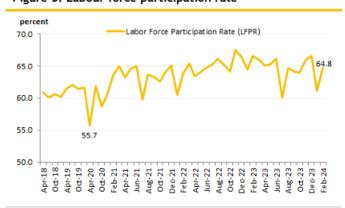
Source: BSP, Macquarie Research, April 2024

Figure 2: Unemployment & underemployment rate



Source: PSA, CEIC

Figure 3: Labour force participation rate



Source: PSA, CEIC

## Consumption drivers = OFW remittances + BPO + tourism

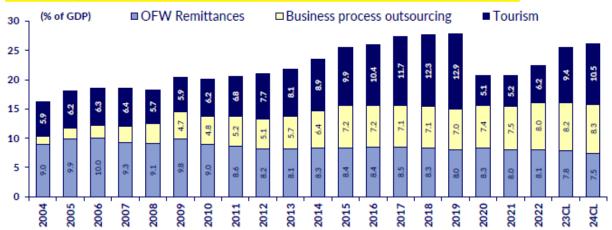
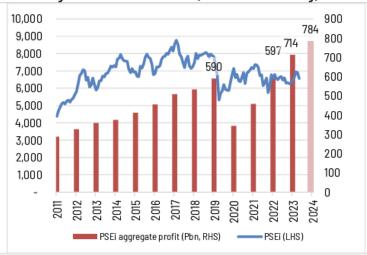
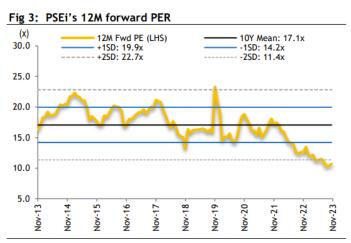


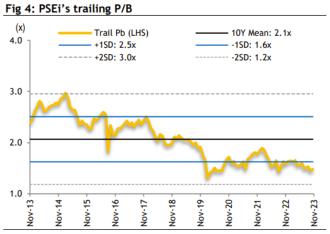
Figure 13: Earnings for the PSEi increased 20% in 2023; we forecast growth of 10% in 2024E (15% ex-coal mining) ...



Source: Philippine Stock Exchange, REGIS estimates

## Source CLSA, CEIC





Source: Bloomberg, Maybank IBG Research Source: Bloomberg, Maybank IBG Research

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